

Harry Lauder Records

As sung by the famous Scotch Comedian especially for the Victor Victrola Parlors, Fourth Floor.

A Special Sample Line of GIRLS' WINTER COATS, Very Much Less Than Regular Prices.

\$7.50 and \$8.75 each.
Regularly \$10.00, \$12.00 and \$15.00.

Besides the exceptional values presented, and the timeliness of the sale, the very new and desirable styles and fabrics are of most importance. And they are all one-of-a-kind Coats; no two exactly alike.

They are in all sizes from 6 to 14, full length and lined throughout.

Included are New Boucles, Fancy Plaids in several smart colorings with brown and navy predominating; Soft Zibelines in browns, light blue, gray; and Peble Cheviots in about the same colors. These are mostly in Russian belted effects, many having belt, collar and cuffs of black plush, and large plush buttons; also Plain Chinchillas and Fur weaves in self plaids. A few new and smart double-skirt coats in rich plaid materials.

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Regularly \$10.00, \$12.00 and \$15.00.

Also a small number of Misses' Coats, in sizes 15, 16, 17 and 18, including New Velvet Corduroys, Corde-vette and Peble Cheviots, in latest and most desirable styles and colors, specially priced at \$10.00 and \$18.75 each. The \$10.00 garments regularly selling at \$18.75, and the \$18.75 at \$22.50 to \$29.50.

Women's Russian Pony Fur Coats Greatly Reduced.

A splendid opportunity to secure a Fur Coat for Christmas, and husbands and fathers should be interested in this announcement. Every Coat is a sturdy and practical garment, carefully designed in accordance with the newest styles, and perfectly made by the most skilled furriers.

REDUCTIONS ARE NOTED BELOW:

Mirrored Baby Pony Coat, from \$75.00 to \$55.00.
42 inches long, with the new drop armhole and made buttonholes—a new style feature; lined with handsome fancy brocade satin.

10-inch Pony Coat, from \$55.00 to \$39.50.
Well made throughout of plain and durable skins.

10-inch Pony Coat, from \$50.00 to \$37.50.
With Australian Opossum Collar and Cuffs, and fine lining. The collar and cuffs give a very rich and beautiful finish.

16-inch Pony Coat, from \$50.00 to \$35.00.
Natural Raccoon Collar and Cuffs, and lining of brocade satin; a novelty cut that is exceptionally pretty.

36 and 38 inch Pony Coats, \$35.00 to \$25.00.
Plain Black Pony Coats, in two or three good styles for practical wear.

51 and 52 inch Pony Coats, from \$40.00 to \$25.00.
Made of high-grade fur, and lined throughout.

A Special Gift Offering in BOYS' SILK NECKTIES, AT THE LOW PRICE OF 25c.

About 40 dozen Ties in this sale.

Every one of which has just been secured. These Ties are made from the short lengths of the silks used in the regular 35c quality ties, and are far superior to the usual 25c Neckwear. A great variety of patterns and colors—fancy striped and checked effects, new interwoven designs in all desirable shades; also self-patterned plain colors in green, navy, orange, lavender, purple, brown, light and dark red.

The best Neckwear value for Boys we have offered in many months—special, 25c each.

Bath Robes:
Sizes 4 to 10, \$2.25 to \$3.75.
Sizes 12 to 18, \$2.75 to \$5.

The largest and most attractive assortment of Bath Robes that the Boys have ever had to choose from. All manner of refined and attractive patterns in grays, blues, reds, tans—the color combinations are especially neat and serviceable. Every garment made in a high-grade, well tailored manner, finished with cord and tassels.

Sweaters:
Unusual value, \$1.50.

This line of Sweaters is from our regular stock, but was made for us with the idea of giving a value of great worth. They are made in the heavy roll collar style, and in navy, maroon and Oxford. All sizes from 6 to 14.

Other Sweaters in all sizes, plain colors and combinations from \$2.00 to \$6.

LIBERTY & CO., LIMITED
ONDON AND PARIS, INVENTORS AND MAKERS OF ARTISTIC WARES AND FABRICS

Chose Woodward & Lothrop as their sole agents for Washington and Vicinity.

LIBERTY FABRICS FOR DRESSES AND WRAPS—Silks, Velvets, Velveteens, Crepes, plain colors and fancy patterns.

LIBERTY FABRICS FOR UPHOLSTERY AND INTERIOR DECORATION—Cretones in a varied assortment of patterns; also Art Squares and Pillow Covers of beautiful fabrics.

LIBERTY CAPES—Made of velvet and satin in various colorings. Priced from \$20 to \$85.

LIBERTY WARE—A most novel pottery in a varied range of shapes. Priced from \$3.00 to \$8.00.

LIBERTY SILK PLUSH AUTO RUGS—In colors of black, navy, brown, green and violet, priced from \$28.50 to \$48.50.

LIBERTY PILLOW TOPS—In various patterns, including the peacock and owl designs, priced from \$2.00 to \$3.50.

LIBERTY SACHETS—Oriental and Rose Perfumes covered with printed Tyrian silks and printed cottons. Scent Baskets, Inexhaustible Perfume Jars, Boxes of Real Lavender Potpourri.

LIBERTY TOYS AND NOVELTIES—Dolls, Cats, Ducks and Birds, made of soft materials for small children; Kate Greenaway Dolls.

FINE LIBERTY SCARFS.
Chiffon Scarfs, in solid colors with satin borders and fringed ends, \$5.00 and \$7.50.

Liberty Gauze Squares, plain and shaded effects, \$3.50 each. White Chiffon Scarfs, with printed borders, \$6.00 each. Liberty Embroidered Scarfs and Scarfs of velvet and metallic effects on chiffon, priced from \$22.50 to \$38.50.

Fancy Table and Decorative LINENS For Christmas Gifts.

Few gifts are more welcome to the housewife. Our Linens are widely recognized for their pure flax quality, lustrous texture and beautiful finish. In no other family linens the embellishments are just as beautiful as the linen fabric.

TEA NAPKINS.
Hemstitched Damask, \$3.00 to \$10.00 dozen.
Madira Embroidered, \$5.00 to \$16.50 dozen.

LUNCHEON SETS, 13 PIECES.
Madira Embroidered, \$5.00, \$6.00, \$8.25 and \$9.00.
Lace, \$6.75 to \$20.00.

LUNCHEON SETS, 25 PIECES.
Madira Embroidered, \$9.00 to \$40.00.
Laces of various kinds, up to \$135.00.
Hemstitched Damask, \$4.50 to \$13.50.
Lace Scarfs, \$1.00 to \$16.50 each.
Hand-embroidered Scarfs, \$2.50 to \$13.50 each.
Lace Centerpieces, 75c to \$35.00 each.
Hand-embroidered Centerpieces, \$1.00 to \$25.00.

Second floor, Eleventh street.

Woodward & Lothrop

New York—WASHINGTON—Paris.



CHOICE GIFTS FROM THE CONVENIENT MEN'S STORE.

For the Motorist and Traveler.

Not only handsome and fine quality, but very practical.

AUTO RUGS, big, soft, warm ones, some plain colors with the reverse side of plaids, and some with both sides in rich colorful plaids that mark them as the most distinctive patterns that come out of Bonny Scotland. Imported and domestic makes.

Limousine Rugs; medium weight broadcloth with checked lining.

Heavy Plush Robes, double faced; navy blue, black and dark green.

Extra size for touring cars, \$6.00.

Imported Silk Plush and Velour Rugs for limousines, handsome colors and the very richest rugs we show.

Heavy Broadcloth Robes with reverse side of plush which resembles fur, \$6.00 each.

Heavy Zibeline Robes, with interlining to give extra warmth, \$10.00 each.

Imported Double Silk Plush Robes in combination colors; black-and-taupe, blue-and-blue and blue-and-black, especially adapted to limousine use, \$25.00 and \$30.00 each.

Gloves for the Motorist; warm and comfortable
Gauntlet Gloves, fleece lined, \$2.00 and \$3.00 pair.
Gauntlet Gloves, wool lined, \$4.00 pair.

Gauntlet Gloves, lambs' wool, \$5.00 and \$7.00 pair.
Gauntlet Gloves, fur lined, \$6.50 pair.

Gauntlet Gloves, tan and gray, mocha or capeskin, fleece lined, \$1.00 to \$4.00 pair.

Tan and Gray Reindeer Gloves, fur lined, \$5.00 and \$6.50 pair.

Men's Silk Reefers
In Designs Never Shown Until This Season.

This year will be noted for the many handsome and novel wearables that have been brought out in Men's Apparel, and among the most beautiful are Silk Reefers. We are showing patterns that cannot be duplicated.

Stripes, mixtures and plain colors in wonderful variety, including some of the most striking combinations of colors we have ever seen; the Roman-striped ends being particularly handsome. Styles for full dress, street and automobile use.

Plain white and black are also included, and beautiful two-toned weaves.

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Hand-embroidered Centerpieces, \$1.00 to \$25.00.

Second floor, Eleventh street.

We will cash Christmas Savings Fund Checks at our Cashier's Office.

EIDERDOWN AND BLANKET ROBES AND PRETTY NEW KIMONOS, SUGGESTED AS DESIRABLE GIFTS FOR WOMEN.

Bath Robes of eiderdown and blanket cloth in a wide assortment of beautiful plain, figured and flowered designs and colorings. They are made in pretty versions of empire and kimono styles, and some of them silk lined to give a further touch of refinement and daintiness; prettily finished with satin or wide moire ribbon.

\$3.50 to \$12.00.

Bath Robes of good, warm eiderdown and blanket cloth, in gray, old rose, red, navy, lavender, light blue, pink and tan; plain and flowered effects, made in several styles, with or without collar and with close-fitting or flowing sleeves, finished with satin bands, buttons and heavy cord.

A very exceptional value, \$2.75 each.

Japanese Crepe Kimonos in old rose, Copenhagen, navy, old blue, pink, gray, light blue and lavender, richly hand-embroidered in floral sprays and wild roses.

\$2.75 each.

Japanese Crepe Kimonos in an attractive assortment of oriental and flowered designs and colorings.

\$1.75 and \$2.25 each.

Crepe Kimonos in plain blue, pink, navy, old rose and lavender, in pretty flowered and figured patterns, some in empire effects, others have shirred yoke and finished with Persian borders.

\$1.00, \$1.25, \$1.50, \$1.75 and \$2.25 each.

Outing Flannel Wrappers, an attractive display of flowered and figured designs and colorings, empire and kimono styles with ribbon trimmings.

\$1.00 to \$2.50.

Outing Flannel Dressing Sacques, in gray, rose, lavender, pink and light blue floral designs, made high neck and long sleeves.

50c, 75c and \$1.00 each.

Gifts to Keep the Baby Fine and Warm.

Gifts are here in plenty, suitable for the baby that has just arrived and until he reaches the age of 6 years. The Baby Store has many beautiful things, but in none of them is there more real service and comfort than the following:

NEW ANGORA WOOL SWEATER SUITS, the perfect garments for the children's winter wear. Soft and warm and very durable. They are shown in new shades of Copenhagen and old rose, and also in tan, gray and white. They consist of cap, sweater, mittens and leggings; \$5.00 complete.

DRAWER LEGGINGS, feet or strap, \$1.00 and \$1.25 each.

MACHINE-KNITTED SWEATERS, in white and colors, \$2.00 to \$3.75 each.

HAND-KNITTED FINE WOOL MITTENS, with and without thumb, 35c and 50c pair.

KNITTED WOOL CAPS, trimmed with pink or blue and some have ribbon rosettes, 50c and \$1.25 each.

DAINTY KNITTED WORSTED BOOTEES, plain white and fancy color combinations, 25c to \$1.00.

KNITTED WORSTED AND SOFT CASHMERE SACQUES, prettily trimmed, 50c to \$3.50.

A \$1.00 Waist Boxed for Holiday Giving.

We do not believe the variety of styles has ever been greater than we now show in our assortments at this moderate price. All sorts of materials—figured voiles, plain voiles, batiste, lawn and madras. Low and high collars, fancy collars, rolling collars, flat collars. Neat, plain styles as well as those with pretty trimmings. Made as you would expect the very highest grades. Each waist in a pretty picture box, suitable for gift giving, \$1.00 each.

A Special Sale of Net-top Laces That is Very Timely.

Laces ranging in width from 1 1/2 to 2 1/2 inches, and in white and ecru. They are much in demand for Lace Waists, Flouncings of Evening Frocks, Dress Draperies and Tunics and for the general beautification of all women's apparel. Excellent quality.

A special purchase enables us to offer them at exceptionally low prices—45c to \$1.75 the yard.

REDUCTIONS IN FINE CORSETS.

Generally we wait until after Christmas to hold this sale of Fine Corsets, but owing to the many demands upon our assortments they have become broken in certain styles to such an extent that we deem it wise to dispose of the incomplete styles now.

Many splendid models in all of our exclusive corsets—the Parame, Madame Irene, Ivy and Lily of France. They are of finest materials, silk batistes, broches, fine coutille and chamolis cloths with best waiohin boning.

They have good straight lines of waist and hip, with low, medium and a few high bust models, and are suitable for a large variety of figures. The sizes are mostly medium and small, but a few of the larger sizes are also represented.

LILY OF FRANCE CORSETS:
\$12.50 pair—were \$15.00.
\$10.50 pair—were \$12.50.
\$7.50 pair—were \$13.50.
\$7.50 pair—were \$10.50.
\$7.50 pair—were \$10.50.

PARAME CORSETS:
\$12.50 pair—were \$15.00.
\$7.50 pair—were \$13.50.
\$5.00 pair—were \$10.50.

MADAME IRENE CORSETS:
\$10.50 pair—were \$18.50.
\$2.00 pair—were \$5.00.

FLORITA CORSETS:
\$7.50 pair—were \$13.50.
\$5.00 pair—were \$7.50.
\$3.00 pair—were \$5.00.

IVY CORSETS:
\$7.50 pair—were \$10.00.

ELASTIC CORSETS:
\$10.00 pair—were \$25.00.
\$5.00 pair—were \$8.50.

ELASTIC HIP CONFINERS:
\$2.50 to \$10.00 pair—were \$8.50 to \$25.00.

HANDKERCHIEFS
In the Enlarged Christmas Display.

LACE HANDKERCHIEFS; beautiful effects in varied kinds of fine laces.

Real Lace Handkerchiefs.....\$4.00 to \$25.00
Armenian Lace Handkerchiefs.....25c and 50c
Dainty Novelty-lace Handkerchiefs.....25c to \$3.00

EMBROIDERED HANDKERCHIEFS; in a very complete assortment of designs.

French.....75c to \$6.00
Belfast.....25c to \$1.00
Madeira.....50c to \$1.50
Colored.....25c to 50c

OTHER HANDKERCHIEFS; the plainer sorts which are so often given.

Mourning.....12 1/2c, 25c, 35c, 50c and \$1.00
Initialed, hand-embroidered.....12 1/2c, 25c and 50c
Plain Hemstitched.....12 1/2c, 25c and up to \$2.00
Glove.....25c and 50c

HANDKERCHIEFS FOR MEN.
Initialed.....12 1/2c, 18c (6 for \$1.00), 25c, 35c and 50c
Plain Hemstitched.....12 1/2c, 18c, 25c to \$1.50
Fancy Corded.....25c, 50c, \$1.00 and \$1.50
White Silk.....50c and \$1.00

CHILDREN'S HANDKERCHIEFS; white and colored, initialed and plain.

3 in box.....15c and 25c
6 in box.....75c
Embroidered.....12 1/2c and 25c each
Initialed, 3 in box, 25c and 38c; 6 in box.....75c

Nothing Better for a Christmas Gift Than a Book.

Many an undecided Christmas Gift purchaser is looking for something suitable to give—Books will be the ideal thing. Books appeal to every one, and are not expensive.

Our Christmas showing of Books is complete, ranging from the simplest juvenile publication to the finest Gift Books in special Christmas bindings and from fiction to Bibles.

We shall be glad to have you inspect the wonderful showing we are now making.

The Book Store is on the second floor of the F street building, with more room than it ever enjoyed before; plenty of light. Conditions and surroundings are perfect.

In arrangement it is far in advance of most Book Stores—library alcoves and wall fixtures that enable you to see all the titles at a glance. All books of a character are arranged together.

Center table displays are open and quite as attractive for selection as they can be made.

Nothing better to give than a Book, and the sooner it is selected the better it will be.

Second floor, F street.

ARTILLERY OF U. S. BANKS WITH BEST

Gen. Crozier Says There is No Need to Feel Uncomfortable on Subject.

ORDNANCE BUREAU CHIEF BEFORE HOUSE COMMITTEE

Tells of Experiments This Country Is Making With Big Guns. Short on Ammunition.

"The United States has no need to feel uncomfortable on the subject of artillery," said Gen. William Crozier, chief of the bureau of ordnance of the War Department before the House military affairs committee yesterday. Gen. Crozier discussed ordnance of all sorts from revolvers to sixteen-inch field guns and the "Bully Battles," the "Jack Johnsons" and other enormous guns used in field operations in the European war.

"Have you seen models of the new sixteen-inch field guns which the Germans are reported to be using in Europe?" Representative Kahn asked.

"No," replied Crozier, "and we do not contemplate experimenting with those big guns. No one knows what they may come to, but we must consider the purpose for which these guns were used in Europe. The French twelve-inch gun was defended by armored forts, mounting three and six inch guns, to meet such artillery as ordinarily accompany mobile armies."

The Germans knew these guns were there and those forts were there and brought up these special guns to demolish them. From what I understand it is an engineering feat to move those big guns, and can see no reason why we should need any such guns as that."

"I have understood," said Mr. Kahn, "that this same gun which the Germans are using, or one practically the same, was invented by an American named Gathmann, and that it was offered to the War Department and the Navy Department."

Not Considered Invention.
"There is no invention about building a big gun," returned Gen. Crozier, "anybody can do that. Gathmann's gun was a very different affair from this gun. His original model embodied many newfangled notions."

He finally came down to building a seacoast defense gun, using a very large projectile with a heavy charge of gunpowder. We conducted several experiments with this gun, and it was rejected by Congress. Finally an eighteen-inch gun was built along the lines suggested by Gathmann, and it was tested on the side by side with a twelve-inch service model gun."

He added that the Gathmann gun, which depended on a projectile bursting on contact, was of much less efficiency than the service gun with an armor-piercing shell.

Discussing field artillery, Gen. Crozier said that the ordnance bureau was at present experimenting with field howitzers of 7 1/2 and 9 1/2 inch caliber. These, he said, would be able to move with the mobility of the light service gun, and the field artillery is supplied with 3-inch and 6-inch guns. Of these, he said, there are 1,200 in the service.

He expects to increase the number to 912 during the next year, and he estimates 1,292 guns as the maximum needed.

"We think our field guns are as good as any in the world," said the general.

Reserve Ammunition Short.
The War Department has only 28 per cent of the estimated needed reserve ammunition for the field guns on hand, however, said the chief of ordnance.

But this will be increased to 60 per cent within the year. The supply for each gun contemplated by the army is about 1,800 rounds, and under the present plan of appropriations the proper amount would be on hand in four years.

At present, Gen. Crozier estimated, the government plants and private factories in the country could turn out 400,000 rounds in six months and 1,000,000 rounds a month thereafter.

"If you were in a war would that be enough," asked Representative A